



**Anti-Theft Products** 



- A Modern Approach to Today's Educated Consumer
- Award-Winning Products and Services
- True Coverage More Coverage, Less Headaches
- Full Portfolio F&I Products
- Fast and Efficient Claims

# Anti-Theft with \$5000 or \$7500 Benefit Payment



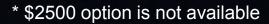
Pays a Benefit if the covered vehicle is stolen and not recovered or recovered and declared a total loss OR Pays up to \$1,000 toward the insurance deductible if the

covered vehicle is stolen and recovered but not declared a total loss



# Anti-Theft with \$5000 or \$7500 Benefit Payment

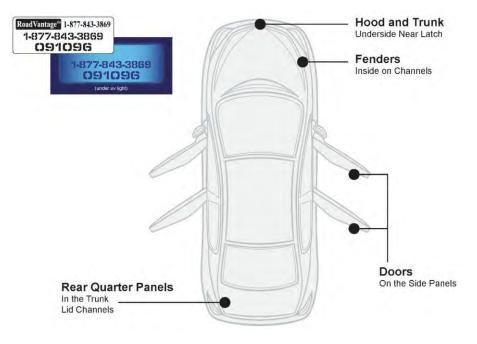
	\$5000 Theft		\$7500 Theft	
	Current Provider	RoadVantage	Current Provider	RoadVantage
Term	5-years	5-years	5-years	5-years
Actual Cash Value cap?	Yes, if less than stated benefit	Yes, if less than stated benefit	Yes, if less than stated benefit	Yes, if less than stated benefit
Deductible Reimbursement	\$500	\$1,000	\$1,000	\$1,000
Claim Reporting Window	45 days	45 days	45 days	45 days
Additional Benefits	none	<ul> <li>\$1000 travel allowance</li> <li>\$1000 airfare allowance</li> <li>\$500 rental car allowance</li> </ul>	none	<ul> <li>\$1000 travel allowance</li> <li>\$1000 airfare allowance</li> <li>\$500 rental car allowance</li> </ul>
Cancellation	Non-cancellable	Non-cancellable	Non-cancellable	Non-cancellable
Transfer Fee	\$50	\$35	\$50	\$35





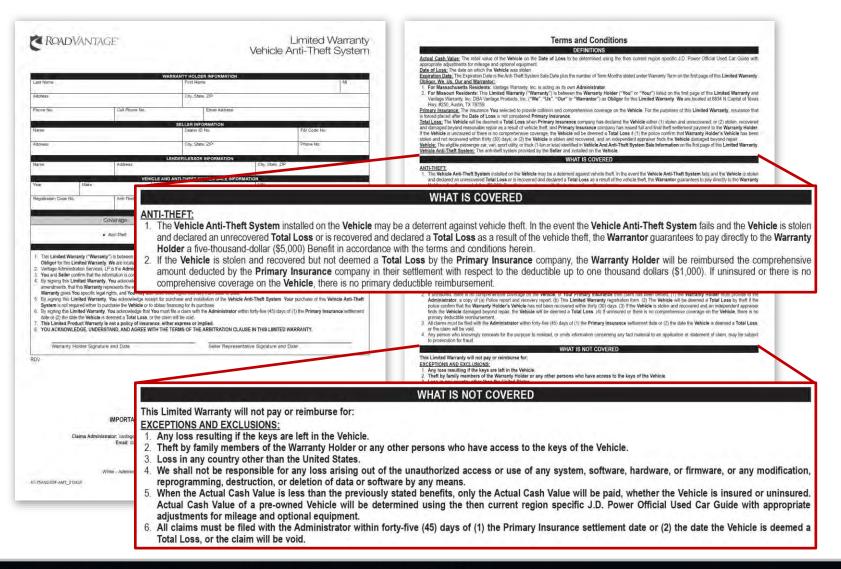
# Anti-Theft Body Marking Labels







# **Sample Form**







Official Sonic email communication with detailed information explaining the rollout process and what to expect next. (4/18)



#### Introducing RoadVantage Theft - Replacing IAS Phantom Footprints

#### Date: April 17, 2025

On April 22<sup>rd</sup>, we will go live with a new theft protection product from RoadVantage. This product is currently sold in our RFJ locations. The new RoadVantage theft product will replace the IAS Phantom Fortestate assess in our franchise locations. We were able to add some additional guest benefits to the product w costs.

During the rollout, IAS Phantom Footprints forms will continue to be available in Darwin and CD the transition. New vehicle body labels and Marketing POP materials have been sent to your dr can still use your existing inventory of Phantom Footprints body labels. We will begin removing Footprints on 5/1/2025. This process will be completed by the end of May.

#### Here are the program details.

- Enhanced Consumer Coverage and Benefits
  - \$1000 travel allowance
  - \$1000 airfare allowance
  - \$500 rental car allowance
- No changes to dealership cost on \$5,000 or \$7,500 Benefits
- No changes to current dealership operational processes
- The only changes are:
- Discontinuation of the \$2500 benefit option (Better guest value with the \$5,000 & \$7

#### Darwin Menu View:



Please direct any questions to the following contacts:

#### Sonic Resources:

Rian Rooney, Director of Protection Products Email: r<u>tian rooney@eonicautomotive.com</u> Ron Humphreys, Project Management Office Email: ronald.humphreys@sonicautomotive.com

#### RoadVantage Resource:

Michael Picolo, Sr. VP, National Sales Manager Email: michaelp@roedvantaps.com Phone: (972) 365-7370





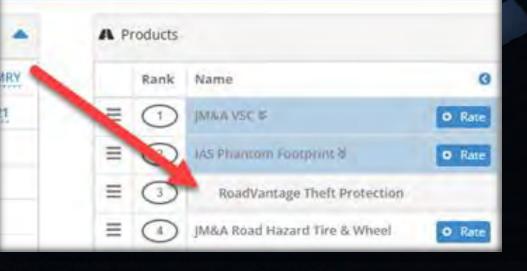
#### Comparison vs. Phantom

	\$5000 Theft		\$7500 Theft	
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Term	5-years	5-years	5-years	5-years
Actual Cash Value cap?	Yes, if less than stated benefit	Yes, if less than stated benefit	Yes, if less than stated benefit	Yes, if less than stated benefit
eductible Reimbursement	\$500	\$1,000	\$1.000	\$1,000
Claim Reporting Window	45 days	45 days	45 days	45 days
Adoitional Benefits	none	\$1000 travel allowance     \$1000 airfare allowance	none	<ul> <li>\$1000 travel allowance</li> <li>\$1000 airfare allowance</li> </ul>
		\$500 rental car allowance		\$500 rental car allowance
Cancellation	Non-cancellable	Non-cancellable	Non-cancellable	Non-cancellable
Transfer Fee	\$50	\$35	\$50	\$35

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Darwin view with RoadVantage Theft Protection option



## **Key Contacts**

## Sonic Resources:

Rian Rooney, Director of Protection Products Email: <u>rian.rooney@sonicautomotive.com</u> Ron Humphreys, Project Management Office Email: <u>ronald.humphreys@sonicautomotive.com</u>

### RoadVantage Resource: Michael Picolo, Sr. VP, National Sales Manager Email: michaelp@roadvantage.com Phone: (972) 365-7370



## 4/18: (10AM EST)

- Sonic email communication with details on portal access, body label installation, brochures and marketing materials
- Video recording from Sonic Protection Products team is live. Please pass along to your teams
- Landing Page with key contacts and information <u>https://roadvantage.com/sonicautomotive/</u>
- Dealer Access Portal (DAP) Link on landing page
- Dealer user access request form Link on landing page

## Next Steps:

- Menu will show RoadVantage Theft option on 4/22
- Phantom Footprints is still active and available for use
- Marketing materials will arrive the week of 4/22 (See landing page to reorder)
- Phantom will be removed from Darwin and CDK in May. This process will begin on 5/1 and be completed by 5/31
- Dealers can use Phantom Footprints body labels during the transition (New RoadVantage labels will arrive week of 4/22)
- RoadVantage field team will be onsite in key markets to assist with program questions



# THANK YOU!

