

## The Complete Training Solution: Course Details

Course	Department	Duration	Austin Training Facility	On Location Training
<b>Y.E.S. F&amp;I Workshop</b>	F&I	3.5 days	Up to 22 Attendees \$1249/Person	3 Days 8-15 Attendees \$8500 plus travel & facility costs
<b>Advanced F&amp;I Workshop</b>	F&I	2 days	Up to 22 Attendees \$849/Person	8-15 Attendees \$5500 plus travel & facility costs
<b>In-Store Development</b>	F&I	TBD		\$2250/day plus travel costs
<b>Variable Ops Training</b>	F&I	1 day		8-15 Attendees \$2250 plus travel & facility costs
<b>AFIP Certification</b>	F&I	2 Days	\$949/person	8-15 Attendees \$875/person plus travel & facility costs
<b>Virtual Training (Online Modules)</b>	F&I	Self Paced		\$399/rooftop for up to 5 users
<b>New Hire Workshop</b>	Sales	3 days		Unlimited Attendees \$6750 plus travel & facility costs (includes all books and materials)
<b>Dealership Reset</b>	Sales & Managers	4 days (Two 2 day sessions)		Unlimited Attendees \$9000 plus travel & facility costs (includes all books and materials)
<b>Advanced Sales Workshop</b>	Sales & Managers	1 day (Two 1/2 day sessions)		Unlimited Attendees \$4500 plus travel & facility costs (includes all books and materials)
<b>Sales Mgmt &amp; Leadership Training</b>	Sales Managers	2 days	Up to 22 Attendees \$849/Person	8-15 Attendees \$4500 plus travel & facility costs
<b>Internet Sales Training</b>	Sales & Managers	2 days		\$4500 plus travel & facility costs