

## **Sales Team Expansion**

**Positions:** Sales/Business Development, Customer Relationship Manager, Sales Support

**Job Summary:** RoadVantage is expanding its sales force through both senior and mid-level positions. We are seeking qualified candidates to work from our Austin, Texas headquarters and across the U.S. in various capacities.

The selected candidates will work with our Sr VP of Sales and sales team to ensure we are maximizing opportunities with current and new partners. They will also leverage existing industry connections and relationships to help achieve company objectives.

These positions require travel and flexibility in work schedule with attendance at industry events, presentations, installations, and trainings. RoadVantage offers competitive pay and benefits.

### **Overview of Qualifications & Skills:**

- Experience in automotive F&I space with in-depth understanding of F&I products
- Proven ability to facilitate sales presentations, trainings, and dealer installations, plus experience conducting online and onsite presentations
- Established relationships with automotive agencies/agents, dealers, lenders and providers
- Experience using CRM database tools to track and manage leads
- Experience working with a rapid-growth, entrepreneurial business a plus
- Excellent verbal and written communications skills, including presentation skills
- Successful track record in sales and team management toward company goals

Qualified candidates should submit resume and references to: [sales@roadvantage.com](mailto:sales@roadvantage.com).